

DANIEL O'LEARY

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Booth School of Business, University of Chicago
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ACADEMIC TRAINING

University of Chicago

Present

Postdoctoral Scholar at Booth School of Business

Advisors: Dr. Dan Bartels, Dr. Abbigail Sussman, Dr. Oleg Urminsky

Concentration: Behavioral Marketing

Stanford University

June 2020

PhD in Psychology

Advisor: Dr. James Gross

Concentration: Affective Science

Northwestern University

March 2013

BA in Psychology and English Literature

Magna Cum Laude; Honors thesis in English Literature

Phi Beta Kappa

University of Michigan

September 2007 - December 2008

Honors Program

Transferred to Northwestern University

HONORS AND AWARDS

Graduate Student Travel Award for Society for Personality and Social Psychology, 2020

Institute for Research in Social Sciences Dissertation Fellowship, 2019

Norman H. Anderson Research Grant, 2019

Norman H. Anderson Research Grant, 2018

Stanford Graduate Research Opportunities (GRO) Fellowship, 2018

Bay Area Affective Science Consortium NIMH T32 Grant, Stanford University, 2015-2017

Stanford Graduate Research Fellowship, Stanford University, 2014-2019

Edwin L. Shuman Award for Best Senior in Literature, Northwestern University, 2012

Edwin L. Shuman Award for Best Senior Thesis in Literature, Northwestern University, 2012

Phi Beta Kappa, Northwestern University, 2012

Summer Undergraduate Research Grant, Northwestern University, 2011

Honors Program, University of Michigan, 2007

RESEARCH INTERESTS

The psychosocial mechanisms that enable successful self-regulation

The role that affect, self-efficacy, and socioeconomic status play in healthy decision-making

Using value-based decision-making, machine learning, and path analysis to understand health behaviors and outcomes

PUBLICATIONS

Trueblood, J.S., Sussman, A.B., **O'Leary, D.** (2021). The role of general risk preferences in messaging about COVID-19 vaccine take-up. *Social Psychological and Personality Science*.

O'Leary, D., Gross, J.J., & Rehkopf, D. (2020). Psychological distress mediates the prospective association between household income with weight-gain in adolescent girls. *Affective Science*, 1, 97-106.

O'Leary, D., Suri, G., & Gross, J.J. (2018). Reducing behavioral risk factors for cancer: An affect regulation perspective. *Psychology & Health*, 33(1), 17-39.

O'Leary, D., Uusberg, A., & Gross, J.J. (2017). Identity and self-control: Linking identity-value and process models of self-control. *Psychological Inquiry*, 28(2-3), 132-138.

Zabelina, D., **O'Leary, D.**, Pornpattananankul, N., Nusslock, R., & Beeman, M. (2015). Creativity and sensory gating indexed by the P50: Selective versus leaky sensory gating in divergent thinkers and creative achievers. *Neuropsychologia* 69, 77-84.

SUBMITTED MANUSCRIPTS AND WORKING PAPERS

O'Leary, D., Uysal, A., Rehkopf, D., & Gross, J.J. Social status and physical health: The role of negative affect and cognitive reappraisal (*revise and resubmit at Social Science and Medicine*).

O'Leary, D. & Gross, J.J. Affect regulation improves dietary decision-making under conditions of negative affect (*under review*).

O'Leary, D., Sussman, A.B. & Trueblood, J.S. Job loss and risk preferences across time (*under review*).

O'Leary, D., Hutcherson, C., Smith, A., Shiv, B. & Gross, J.J. (*in preparation*). Socioeconomic status and food choice: A value-based decision-making account.

INVITED AND CONFERENCE TALKS

O'Leary, D. (2020). *Negative affect, affect regulation, and food choice: A value-based decision-making analysis*. Talk accepted at Association for Psychological Science (conference cancelled due to COVID-19 pandemic).

O'Leary, D. (2020). *Negative affect, affect regulation, and food choice: A value-based decision-making analysis*. Talk accepted at Society for Affective Science Conference (conference cancelled due to COVID-19 pandemic).

O'Leary, D. (2019). *Socioeconomic status and food choice: A valuation perspective*. Talk presented at Bay Area Affective Science Conference.

O'Leary, D. (2018). *Beyond Willpower*. Talk presented at Society for Personality and Social Psychology.

TEACHING

Teaching Assistantships	Introduction to the Psychology of Emotion (Psych 147s) - Sole Instructor; Summer 2019 Introduction to Psychology (Psych 1) - TA for Professor Bridgette Hard; Winter 2017 Introduction to Psychology (Psych 1) - TA for Professor James Gross; Fall 2016 Longevity (Psych 102) - TA for Professor Laura Carstensen; Winter 2016; Winter 2018 Wise Interventions (Psych 138) - TA for Professor Greg Walton; Fall 2015
Workshops	Introduction to R - Research Experience Program (2019) Introduction to R - Research Experience Program (2018)

TECHNICAL SKILLS

Statistical Modeling and Analysis	Linear modeling, hierarchical modeling, path analysis, machine learning
Software & Tools	Java (Beginner), C++ (Beginner), HTML (Beginner), JavaScript (Beginner), E-Prime (Proficient), R (Proficient), MATLAB (Proficient), Python (Beginner to Proficient)
EEG Systems	Electro Geodesics International (EGI), NeuroScan, BioSemi, EEGLab

TECHNICAL SKILLS

Reviewer	Psychology & Health, Society for Consumer Psychology
Affiliations	Association for Psychological Science (APS) Society for Personality and Social Psychology (SPSP) Association for Consumer Research (ACR) Society for Consumer Psychology (SCP) Society for Judgment and Decision-Making (SJDM)